

Pan-United Introduces Electronic Delivery Orders (eDOs) to Singapore's Concrete Industry *- substantial green benefits to the environment*

SINGAPORE, 31 JANUARY 2019 – Pan-United Corporation Ltd (“PanU”, “泛联集团” or the “Group”), Singapore’s largest concrete and cement provider, today announced the first-of-its-kind electronic delivery order (*eDO*) system for Singapore’s ready-mix concrete industry.

Mr Ken Loh (“羅嘉遜”), the Group’s Chief Operating Officer, said: “PanU was the first to roll out paperless *eDOs* for deliveries of cement in Singapore in late-2016. After receiving very positive feedback from our cement customers, we decided to work with our ready-mix concrete customers to use *eDOs* instead of delivery orders in paper form.”

The new paperless initiative is in line with PanU’s commitment to add more sustainable practices to the Group’s entire value chain. Before the inception of the *eDO*, the 5-ply delivery order had to be manually despatched to the customer’s project site and relevant parties.

“The *eDO* system has greatly enhanced customer convenience. Customers enjoy a hassle-free delivery experience, enhanced data security and potential cost savings from reduced man-hour wastage,” said Mr Loh. This initiative will save over 13 tonnes of paper annually.

Amongst its advantages, the *eDO* can be shared real-time with multiple parties simultaneously, ensuring all working parties are constantly informed of the latest delivery updates. It can also be customised to meet each customer's unique information needs in real-time.

Customers receive timely accurate reports that allow for ease of tracking shipment histories and for quick retrieval of information. Details of quantities, arrival times and cumulative orders can be tracked from their mobile devices. This helps to eliminate the need for manpower to batch, file and transfer the delivery order, providing tremendous convenience to project managers, site supervisors and personnel.

PanU’s sustainable *eDO* system has significance in improving efficiency for the construction industry. The real-time information consolidated in the *eDO* can complement and support the usage of the Building Information Modelling (BIM) System and other project management programmes efficiently.

“We strive to deliver distinctive value to our customers, as demonstrated by the Group’s track record of elevating industry standards in operational excellence. This initiative is part of PanU’s

digital transformation to achieve our vision to become a technology company in concrete and logistics.”

For over a year, PanU continually sought insight and feedback from existing customers, tweaking the *eDO* to create the best customer experience, and thereafter educating end-users on the proper usage.

The Group also intends to roll out the system for its operations in Vietnam.



ABOUT THE GROUP

panunited.com.sg

Concrete innovation company Pan-United Corporation Ltd (PanU) is a Singapore-based listed multinational corporation with operations in four Asian countries and a total workforce of more than 1,200 people. We are a global leader in concrete technologies harnessing innovation and cutting-edge digital platforms to develop industry-leading, sustainable solutions in the concrete and logistics space.

With a strong base as Singapore’s largest concrete and cement company, PanU is expanding into markets in Malaysia, Indonesia and Vietnam, where we are the top brand in Ho Chi Minh City. We are a renowned and trusted brand for high quality concrete solutions and excellent customer service.

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